



The Hebe Haven Yacht Club Limited 白沙灣遊艇會  
 10.5 Miles, Hiram's Highway, Pak Sha Wan, Sai Kung, N.T. Hong Kong  
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## Review of Marine Charges—Effective 1 May 2019

All marine charges at Hebe Haven Yacht Club have been reviewed. The review process considered:

- **Cost increases**

HHYC is subject to cost increases in relation to staff and consumables. This is in part due to:

- market changes in salaries; and
- cost increases in line with the Composite Consumer Price Index.

- **Marine expenditure forecasts**

The hardstand marina and moorings require significant repairs and improvements to, among other things:

- replace damaged/obsolete equipment
- repair the hardstand seawall (near old fireboat winch)
- increase the height of marina pylons

- **Local comparable facilities**

Market surveys have been undertaken and determined that HHYC rates are comparable to or generally lower than the rates offered by other clubs and commercial facilities. Therefore, the General Committee believe HHYC rates continue to offer value to members. The boatyard services are considered more heavily discounted when compared to local market rates—accordingly a slightly higher increase is proposed for such services.

- **Demand**

The demand for moorings and hardstands continues to be unsatisfied in Hong Kong with growing recognition that there are insufficient facilities. This is supported by the current waiting list of HHYC members seeking either a mooring or a hardstand:

Facility	No of members on waiting list (As at 31 March 2019)
Marina moorings	73
Swing moorings	139
Hardstands	85



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On 28 March 2019, the General Committee decided unanimously to increase marine charges to be effective on 1 May 2019 by the following percentages:

- Marina 6%
- Swing moorings 6%
- Hardstands 6%
- Boatyard services 10%

- **Car Parking**

A similar market based review has been conducted with local comparable parking facilities. (Weekends and public holidays increased by \$4 per hour. Weekdays increased by \$1 per hour.)

A schedule of the old and new charges is attached and is also published on the club website:

<https://www.hhyc.org.hk/ReviewMarineCharges01052019.pdf>

Robert Quinlivan

Honorary Treasurer

## 海事設施收費調整 - 由2019年5月1日起生效

白沙灣遊艇會海事設施收費已經全面檢討。調整價格乃考慮以下因素：

- **成本上漲**

成本上漲受員工和消耗品成本增加的影響。其中包括：

- 隨著市場變動的工資
- 綜合消費者價格指數所引致的成本上升

- **海事設施支出預算**

岸上船架、浮橋及浮泡設備需要進行大量維修和改善工程，其中包括：

- 更換損壞/陳舊的設備
- 修理岸上船架海堤（靠近舊消防艇絞車）
- 增加碼頭塔的高度





- **本地設施收費比較**

本會已進行市場調查。與其他會所及商業設施提供者的收費比較，本會價格尚算合理，部分甚至低於其他會所及商業設施提供者。因此，執行委員會認為本會收費價格對會員仍具吸引力。與本地市場價格相比，本會船塢服務收費相對便宜，因此，建議對此項服務收費增幅稍為提高。

- **泊位需求**

本港浮泡和岸上泊位需求持續上升，而設施一直不足。由以下本會輪候船位的數字可見：

設施	輪候船位數目 (直至 2019 年 3 月 31 日)
浮橋泊位	73
浮泡泊位	139
岸上泊位	85

於2019年3月28日，本會執行委員會開會一致決定增加海事設施收費，並於2019年5月1日起生效，增幅如下：

- 浮橋泊位 6%
- 浮泡泊位 6%
- 岸上泊位 6%
- 船塢服務 10%

- **停車場收費**

本會已對當地可比較的停車設施進行了類似的市場審查。（週末和公眾假期每小時增加港幣4元。平日每小時增加港幣1元。）

現附上新舊收費價目表，以供會員參考。價目表也列於本會網頁，供會員查閱：

<https://www.hhyc.org.hk/ReviewMarineCharges01052019.pdf>

Robert Quinlivan

名譽司庫